

# Insurance Journal's Top 20 Agency Partnerships

(Ranked by 2014 Total P/C Revenue)

Employee count for these groups does not necessarily include all affiliates responsible for total revenue.

2015 Rank	Agency Name	2014 Total P/C Revenue	2014 Total Other than P/C Revenue	2014 Total P/C Premiums Written	2014 Other than P/C Premium	Full-Time Employees	Main Office	Website
1	SIAA Inc.	\$750,469,177		\$5,705,024,626		33	Hampton, N.H.	www.siaa.net
2	Keystone Insurers Group	\$315,129,449	\$63,670,864	\$2,626,078,744	\$870,667,200	2,920	Northumberland, Pa.	www.keystoneinsgrp.com
3	ISU Insurance Agency Network	\$285,314,275	\$30,764,000	\$2,145,030,000	\$402,000,000	1,680	San Francisco, Calif.	www.joinisu.com
4	SecureRisk	\$222,822,261	\$23,883,701	\$1,790,646,104	\$313,931,994	1,799	Tucker, Ga.	www.securerisk.com
5	The Iroquois Group	\$103,929,334		\$759,051,178		62	Allegany, N.Y.	www.iroquoisgroup.com
6	Combined Agents of America LLC	\$92,290,776		\$715,831,469	\$5,379,350	764	Austin, Texas	www.combinedagents.com
7	Renaissance Alliance Insurance Services LLC	\$82,922,855	\$42,746	\$482,031,384	\$284,973	78	Wellesley, Mass.	www.renaissanceins.com
8	United Valley Insurance Services Inc.	\$66,641,250	\$7,012,200	\$533,130,000	\$116,870,000	926	Fresno, Calif.	www.unitedvalleyins.com
9	Insurors Group LLC	\$66,000,000	\$15,000,000	\$440,000,000	\$186,000,000	356	College Station, Texas	www.insurorsgroup.com
10	Pacific Interstate Insurance Brokers	\$62,155,395	\$2,096,759	\$459,857,906		8	El Dorado Hills, Calif.	www.piib.com
11	Worldwide Insurance Network Inc. dba Smart Choice	\$48,463,140	\$1,235,000	\$400,000,000	\$2,500,000	40	High Point, N.C.	www.smartchoiceagents.com
12	GreatFlorida Insurance Holding Corp.	\$44,200,000	\$84,000	\$420,000,000	\$420,000	366	Stuart, Fla.	www.greatflorida.com
13	Brightway Insurance	\$43,353,000	\$1,972,000	\$333,423,880	\$6,227,606	197	Jacksonville, Fla.	www.brightwayinsurance.com
14	United Agencies Inc.	\$39,851,652	\$9,076,228	\$284,654,652	\$168,078,289	311	Pasadena, Calif.	www.unitedagencies.com
15	Bainswest Inc.	\$33,728,420	\$7,944,931	\$196,238,630	\$126,354,991	228	Owasso, Okla.	www.bainswest.com
16	Networked Insurance Agents	\$27,339,866		\$186,021,284		106	Grass Valley, Calif.	www.networkedins.com
17	The Insurance Alliance of Central Pennsylvania Inc.	\$25,251,067		\$214,147,491		235	Camp Hill, Pa.	www.tiacp.com
18	PacWest Alliance Insurance Services Inc.	\$23,856,000	\$2,030,000	\$190,000,000	\$35,000,000	240	Fresno, Calif.	www.pacwestalliance.com
19	Estrella Insurance	\$21,923,611		\$182,762,077		350	Miami, Fla.	www.estrellainsurance.com
20	Northlake Insurance Group Ltd.	\$19,264,000	\$1,200,000	\$172,550,000	\$18,000,450	179	Ponchatoula, La.	www.northlakeins.net

Editor's Note: List includes aggregators, clusters, and franchise groups.

Special Mention: The following SIAA Master Agencies reported Total P/C Revenue for 2014 that would fit within the Top 20 Agency Partnerships list but were included as part of the overall SIAA national ranking: Chicagoland SIA, Satellite Agency Network Group Inc., OAA, Midwest Insurance Agency Alliance Inc., SAN of Florida / Comegys Insurance Agency, and AHA Insurance Network.