



Insurance Journal's Top 20 Agency Partnerships

(Ranked by 2013 Total P/C Revenue)

Employee count for these groups does not necessarily include all affiliates responsible for total revenue.

2014 Rank	Agency Name	2013 Total P/C Revenue	2013 Total Other than P/C Revenue	2013 Total P/C Premiums Written	2013 Other than P/C Premium	Full-Time Employees	Main Office	Website
1	Keystone Insurers Group	\$284,675,691	\$41,186,666	\$2,372,297,425	\$514,833,320	2,820	Northumberland, Pa.	www.keystoneinsgrp.com
2	ISU Insurance Agency Network	\$280,083,125	\$28,891,000	\$2,053,250,000	\$385,000,000	1,655	San Francisco, Calif.	www.joinisu.com
3	The Iroquois Group	\$100,158,501	\$0	\$667,723,337	\$0	60	Allegany, N.Y.	www.iroquoisgroup.com
4	Combined Agents of America	\$92,010,888	\$0	\$707,820,320	\$97,342,376	742	Austin, Texas	combinedagents.com
5	Renaissance Alliance Insurance Services LLC	\$84,329,044	\$601,286	\$481,242,674	\$7,424,743	65	Natick, Mass.	www.renaissanceins.com
6	United Valley Insurance Services Inc.	\$64,062,425	\$7,000,048	\$512,499,396	\$87,300,603	815	Fresno, Calif.	www.unitedvalleyins.com
7	United Agencies Inc.	\$54,000,000	\$3,200,000	\$270,000,000	\$55,000,000	309	Pasadena, Calif.	www.unitedagencies.com
8	Insurors Group LLC	\$53,595,435	\$12,162,603	\$396,929,147	\$135,140,033	385	College Station, Texas	www.insurorsgroup.com
9	Smart Choice	\$44,516,481	\$884,861	\$341,193,385	\$2,125,000	44	High Point, N.C.	www.smartchoiceagents.com
10	GreatFlorida Insurance	\$42,380,000	\$136,000	\$326,000,000	\$680,000	346	Stuart, Fla.	www.greatflorida.com
11	Pacific Interstate Insurance Brokers	\$41,680,000	\$2,906,984	\$396,000,000	\$0	7	El Dorado Hills, Ark.	www.piib.com
12	Brightway Insurance Inc.	\$34,615,910	\$1,968,629	\$280,068,072	\$79,687	176	Jacksonville, Fla.	www.brightway.com
13	Bainswest Inc.	\$34,295,127	\$9,577,736	\$350,819,342	\$119,522,314	238	Owasso, Okla.	www.bainswest.com
14	Networked Insurance Agents	\$27,782,817	\$0	\$162,715,592	\$0	102	Grass Valley, Calif.	www.networkedins.com
15	The Insurance Alliance of Central PA Inc.	\$24,301,076	\$0	\$217,399,977	\$0	244	Camp Hill, Pa.	www.tiacp.com
16	Fiesta Auto Insurance	\$23,530,000	\$3,530,000	\$116,000,000	\$0	19	Huntington Beach, Calif.	www.fiestainsurance.com
17	Estrella Insurance	\$20,959,048	\$0	\$168,360,622	\$0	350	Miami, Fla.	www.estrellainsurance.com
18	PacWest Alliance Insurance Services Inc.	\$16,708,339	\$1,939,591	\$159,127,045	\$29,839,868	186	Fresno, Calif.	www.pacwestalliance.com
19	Northlake Insurance Group Ltd.	\$16,549,900	\$542,200	\$142,085,300	\$18,200,200	152	Ponchatoula, La.	www.northlakeins.net
20	Advantge Group LLC	\$15,567,565	\$2,335,244	\$100,244,856	\$11,676,220	122	Edmonds, Wash.	www.theadvantagegroupllc.com

Editor's Note: List includes aggregators, clusters, and franchise groups.